



## PRODUCT GUIDE

# Top 10 Reasons to Upgrade from Polycom HDX<sup>®</sup> to RealPresence<sup>®</sup> Group Series

RealPresence Group Series includes countless feature enhancements over Polycom HDX which impact all aspects of your video conferencing experience. Below are the top 10 reasons customers are upgrading to the latest generation solutions.

### #1: Certified with Skype for Business and Office 365

- Speaks Skype for Business “language”
- Direct registration to Office 365 / Skype for Business Online
- Familiar workflow and user experience
- Skype interface on RealPresence Touch
- Single click-to-dial from the home screen calendar
- Send and receive Skype for Business content

### #2: Certified with Zoom and Blue Jeans

- Simple one-touch dialing
- Enterprise calendar integration
- The best meeting room experience for cloud video services

### #3: High Quality Interactive Content

- Full 1080p HD for detailed clarity
- Up to 60 fps for super realism – as good as being there
- HDMI for video and audio with a single cable
- Key applications: media & entertainment, creative design, architecture, health care, education

### #4: Easy, Flexible Control

- Integrated calendar with one-touch dialing
- Simple and intuitive UI
- Layout diagrams and camera preset thumbnails for easy customization
- Simplified remote removes intimidation
- Add RealPresence Touch for tap-and-swipe tabletop control

### #5: Block Distracting Noises & Outside Voices

- NoiseBlock automatically keeps distracting background sounds such as keyboard typing, paper rustling or barking dogs out of your meeting
- Acoustic Fence blocks noises and voices from outside the fence so you can use video in open workspaces

### #6: Automatic Camera Framing

- EagleEye Director II: Close-up views of the person speaking for high impact engagement, plus see the entire room at the same time for added context
- EagleEye Producer: Automatically frames the camera to show all participants, changing as people come and go, so everyone is always seen with the best possible view.

### #7: True ROI Measurement

- Accurately track and measure utilization of your conference rooms
- Count exactly how many users are participating in group video calls for improved utilization tracking and ROI measurement
- EagleEye Director II and EagleEye Producer do the counting, which is recorded in RealPresence Clariti

### #8: Take Video Anywhere

- Take high-quality video collaboration outside of traditional conference rooms - mobile carts, manufacturing floors, and open spaces
- Small form factor is far more mobile than HDX
- Utility Cart can be taken anywhere video is needed
- Video Protect for criminal justice & kiosk applications

### #9: Extend Video to Huddle Rooms

- Lower cost and right-sized technology makes it ideal for smaller meeting rooms
- Compact design keeps small rooms clutter-free
- Group Convene offers a complete huddle room package that is easy to deploy
- NoiseBlock and Acoustic Fence combat noise challenges unique to huddle spaces

### #10: New Features and Investment Protection

- Latest generation platform enables new features and applications
- Hundreds of new features (and growing) that HDX is not capable of
- New designs and form factors expand video into new use cases cost effectively
- Much longer runway for software patches and bug fixes

